

# **Selling Your Home: Getting Your Home Ready For Sale**

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Of course, if there is more to selling a home than just deciding rather to sell it yourself or use a real estate agent to sell your home for you. You want to make sure the home is ready to sell. You need to decide rather you want to make improvements or you want to sell the home "as is".

Making improvements is usually the best way to go. They may be slight improvements or even major improvements. However, either way improvements can do several things for you. First, making the necessary improvements can help you sell your home more quickly than you might sell "as is". Furthermore, you would likely sell your home for more with these improvements than you otherwise might.

Selling your home "as is", leaves you time and money for focusing on the new home. It also saves you from investing in the current home further, even though you may lose out on the final sale prices.

Therefore, it is important to consider the improvements that are needed. Here are some things to look at:

- Roof Repairs
- A new coat of paint (exterior or interior)
- Repairs in home siding
- Plumbing repairs
- Electrical Repairs
- Exterior Repairs (such as yard, driveway, garage, lighting, etc.)
- Floor Cleaning

Some of these repairs may be extensive, some may be slight, but all of them can greatly help in the speed and final price of the sale.

Move and Sell, or Stay and Sell that is the question

This is a big question for many sellers. Do you continue to live in the home while you sell or do you go ahead, move into your new home, and sell? For some people, this is not a choice. In many cases, it depends on the sale of the current home to purchase the new home. If you have a choice, it is something to consider. By moving into the new home, while waiting for the sale of the current, you have many benefits. For example, you will have the opportunity to get yourself settled and not have to worry about closing deadlines.

You will also have the ability to make any necessary improvements on the home you are selling, without having to go around furniture and possessions. However, if you do not have a choice, try to make the closing date at a time when you are able to move into your new home. This way you are not stuck without a place to live until the new home closes.

## **About The Author:**

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